



The Safety of Security

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Electrical Protection of Communications Networks

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Introduction

- Technology Professional for the past +25 years
 - Focus has been large global financials, Technology Resellers (VAR) & Startup security companies
- Enterprise SME
 - Server, Storage, Data Center & Cybersecurity
- Senior leadership
 - Program, Project, Staff & Vendor Management on a global scale



Why UL

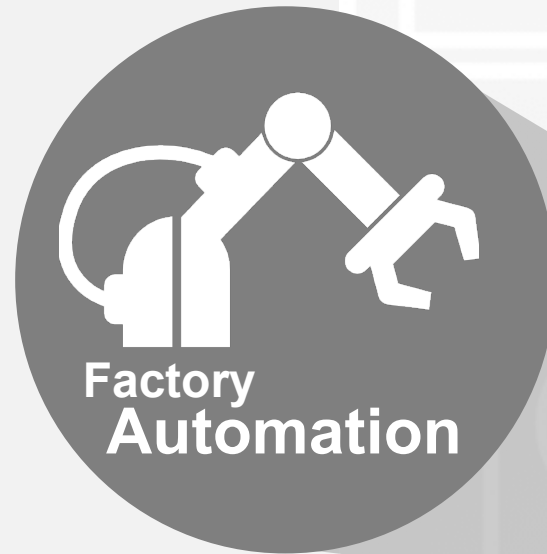
- Since 1894 UL has worked hard to make the world a safer place
- Security is a logical extension of safety
- IoT is a new threat, with new vulnerabilities to creating risk
- Focused in Industrial Control Systems (ICS)
- Interconnected Technologies are growing fast

THE WORLD IS BECOMING MORE CONNECTED

30 BILLION

Connected “things”
to be in use
by 2020

(Source: Gartner, Inc.)



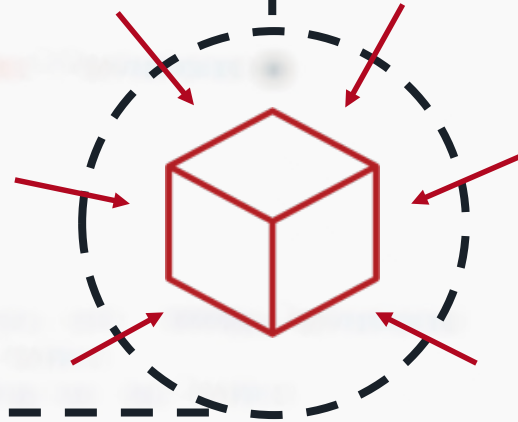
SECURITY IS NOT PROMISED WITH IOT

83% of companies think

CYBERATTACKS ARE ONE OF THE 3 BIGGEST THREATS

to their organization

(ISACA, 2015, Global Cybersecurity Status Report)



>118,000

KNOWN PUBLIC VULNERABILITIES

(NIST NVD 1/24/19)

CRITICAL INFRASTRUCTURE WEAKNESSES

FY 2017 Most Prevalent Weaknesses		
Area of Weakness	Rank	Risk
Boundary Protection	1	<ul style="list-style-type: none"> • Undetected unauthorized activity in critical systems • Weaker boundaries between ICS and enterprise networks
Identification and Authentication (Organizational Users)	2	<ul style="list-style-type: none"> • Lack of accountability and traceability for user actions if an account is compromised • Increased difficulty in securing accounts as personnel leave the organization, especially sensitive for users with administrator access
Allocation of Resources	3	<ul style="list-style-type: none"> • No backup or alternate personnel to fill position if primary is unable to work • Loss of critical knowledge of control systems
Physical Access Control	4	<ul style="list-style-type: none"> • Unauthorized physical access to field equipment and locations provides increased opportunity to: • Maliciously modify, delete, or copy device programs and firmware • Access the ICS network • Steal or vandalize cyber assets • Add rogue devices to capture and retransmit network traffic
Account Management	5	<ul style="list-style-type: none"> • Compromised unsecured password communications • Password compromise could allow trusted unauthorized access to systems
Least Functionality	6	<ul style="list-style-type: none"> • Increased vectors of malicious party access to critical systems • Rogue internal access established

Source: https://ics-cert.us-cert.gov/sites/default/files/Monitors/ICS-CERT_Monitor_Nov-Dec2017_S508C.pdf



Why Care

- Business Risk
- Brand Value & Impact
- Regulation
 - To date 35 States have considered or introduced 265 bills on Cybersecurity
 - California SB-327: *“Beginning January 1 2020 California requires a manufacturer of a connected device to equip the device with a reasonable security feature or features that are appropriate to the nature and function of the device.”*



Typical Customer Engagements - Use Case #1

- Customer is thinking about IoT
- Early stages of gathering functional requirements
- Development has not started yet

How UL can assist:

- General Education – Help the client understand the security landscape
- Training - SDLC best practices



Typical Customer Engagements – Use Case #2

- Pre-Production of system development
- Finalizing IoT capabilities
- Alpha or Beta

How UL can assist:

- General Education – Help the client understand the security landscape
- Training - SDLC best practices
- Custom Workshop – Specific to the product



Typical Customer Engagements – Use Case #3

- Production system in the field
- Customers have concerns about security
- A breach has taken place

How UL can assist:

- Custom Workshop – Known vulnerabilities specific to the product
- Testing services – penn, fuzz, code analysis, remote management etc..



Typical Customer Engagements – Use Case #4

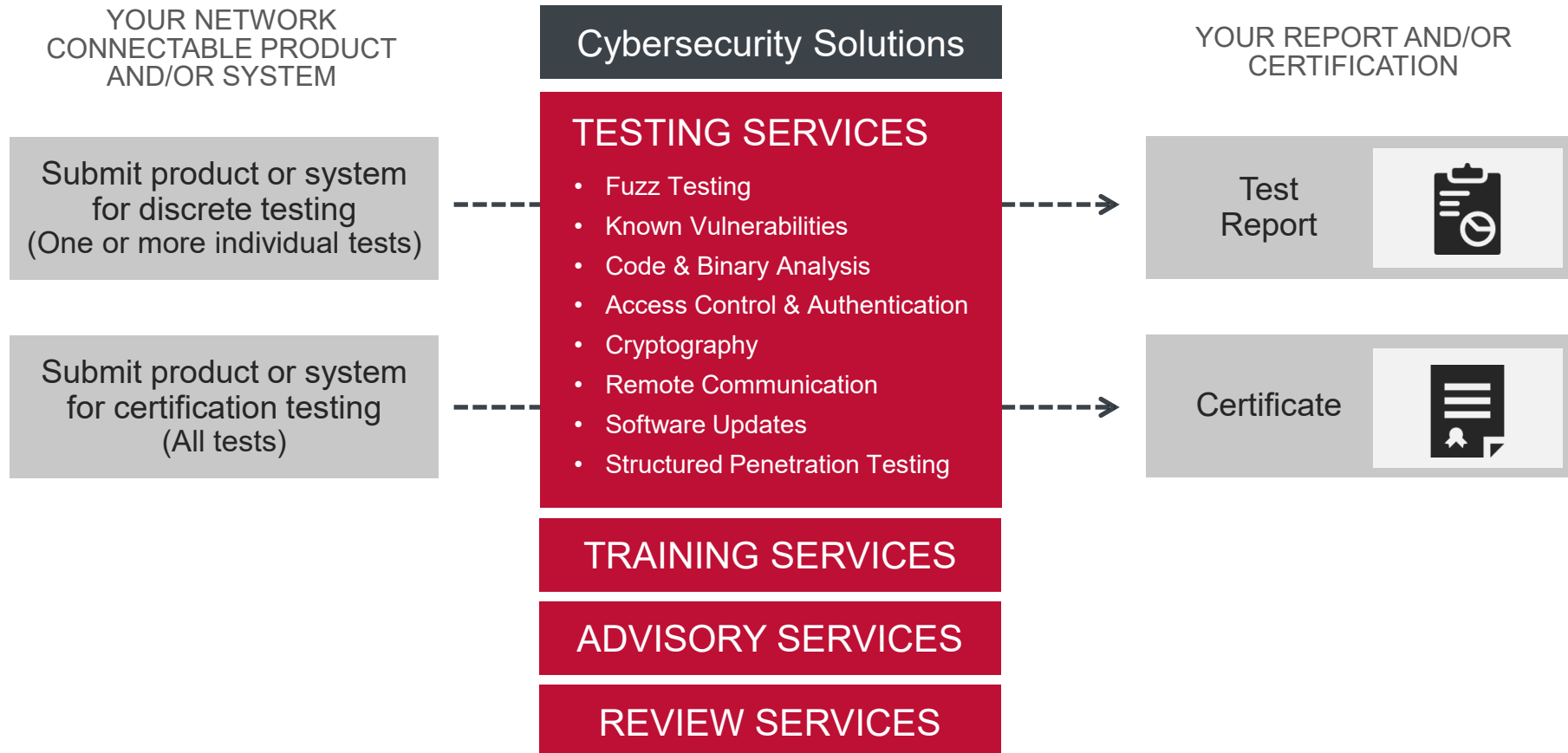
- Corporate IT Security focused
- External assessment of vulnerabilities
- Data security risk assessment

How UL can assist:

- Training – IT Security best practices, program creation & execution
- Formal ISO27001 Risk Assessment or specific Identity & Access Management engagement
- Testing services – penn, fuzz, code analysis, cryptographic, cloud etc..

UL Cybersecurity Solution

NETWORK-CONNECTABLE PRODUCTS & SYSTEMS



KEY TAKEAWAYS:

✓ RISK MITIGATION

✓ INNOVATION

✓ COMPETITIVE ADVANTAGE

WHY UL CYBERSECURITY?



Independent Trusted 3rd Party



Standards-Based CAP Program



Cybersecurity Expertise



Cybersecurity and Safety



Full Lifecycle Solutions



Certification to Standards



Industry Knowledge

CYBERSECURITY FOUNDATION

UL 2900
Series of Standards

IEC 62443
Family of Standards

Over 160
Cybersecurity Tools

Extensive Knowledge of
Best Practices



Questions

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