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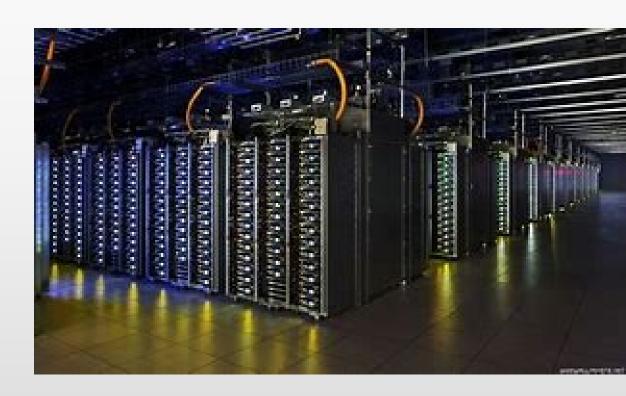


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Traditional Focus

- Highly centralized
- More is better
 - High density
 - Long runtimes, big battery banks
 - Generators
 - Big spaces
 - Keep it cool
 - The more redundancy the better
 - 24/7 in-person oversight





- Distributed, close to users
- Space utilization is key
 - Don't have the same footprint available as you would when building a traditional datacenter
 - Where is it?
 - Real estate available?
- Need to start making choices:
 - How much power is really needed?
 - Still plan for growth or right-size from the start?
 - Rack space
 - Server choices matter







 Once you have your power requirements and rack needs, what do you do with the remaining space?

Cooling

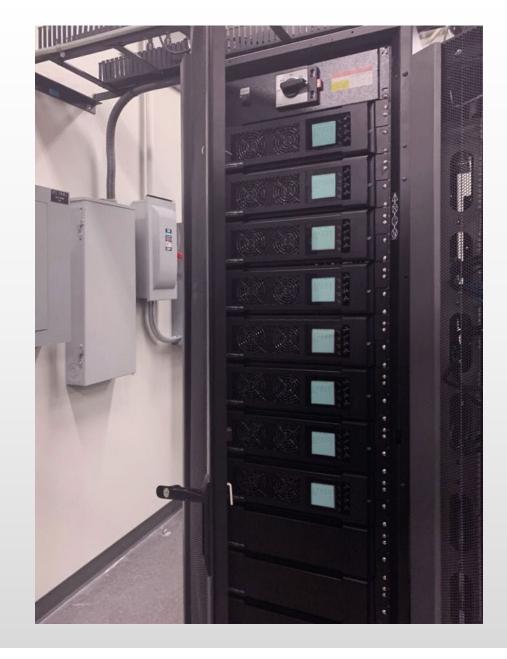
- Traditional methods still work?
- Can installed equipment allow for wider operational temperature range?

Generator

What do you really need for battery runtime?



- Power Back-up
 - –Can you still get any redundancy?
 - Traditionally, you would need space for two complete UPS systems to have redundancy available





Traditional Tier System



Tier 1

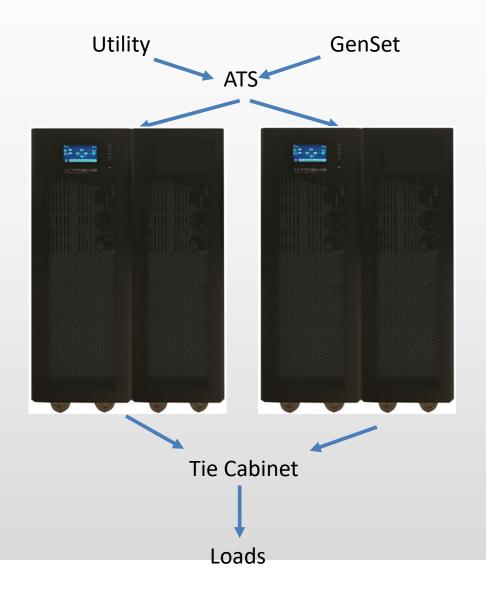


Basic protection level

- Single UPS
- Single distribution path



Tier 2

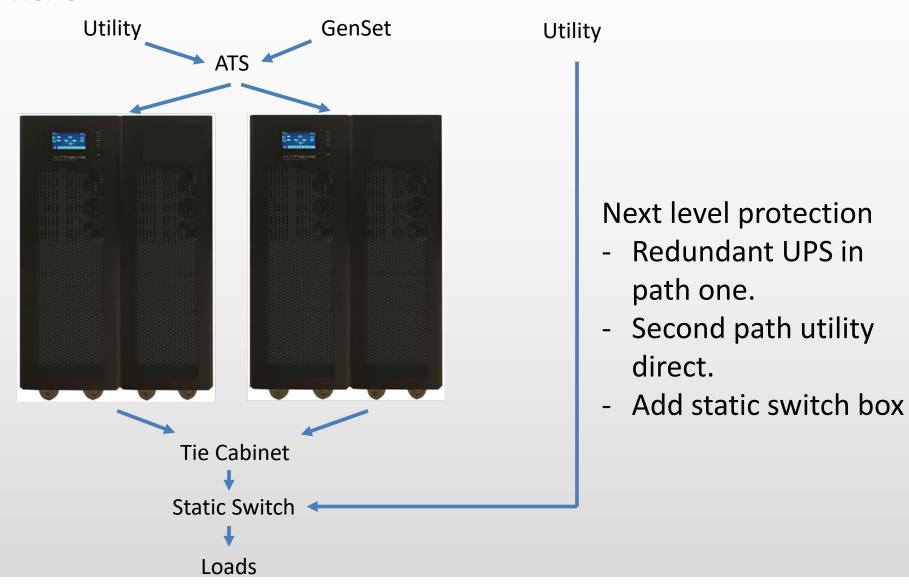


Next level protection

- Adds redundant UPS
- Twice the space needed for
- Tie Cabinet?

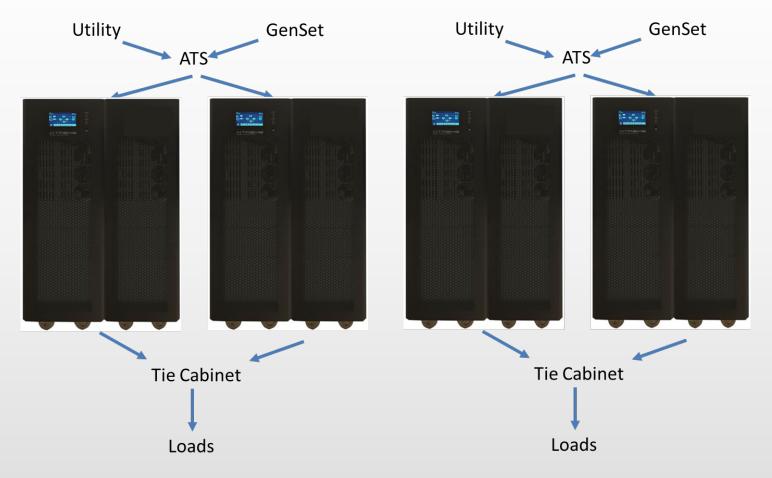


Tier 3





Tier 4

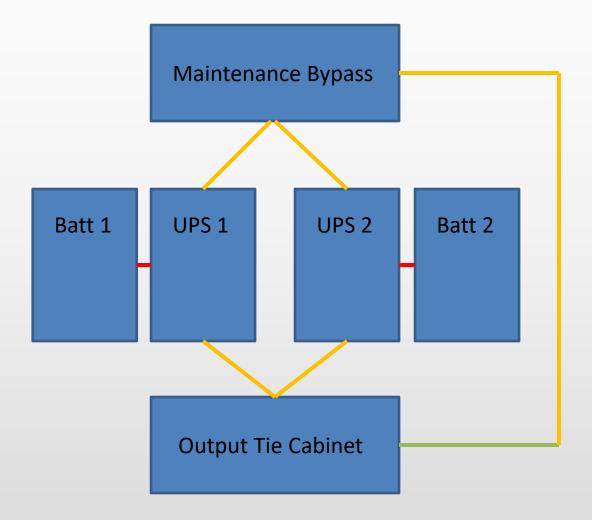


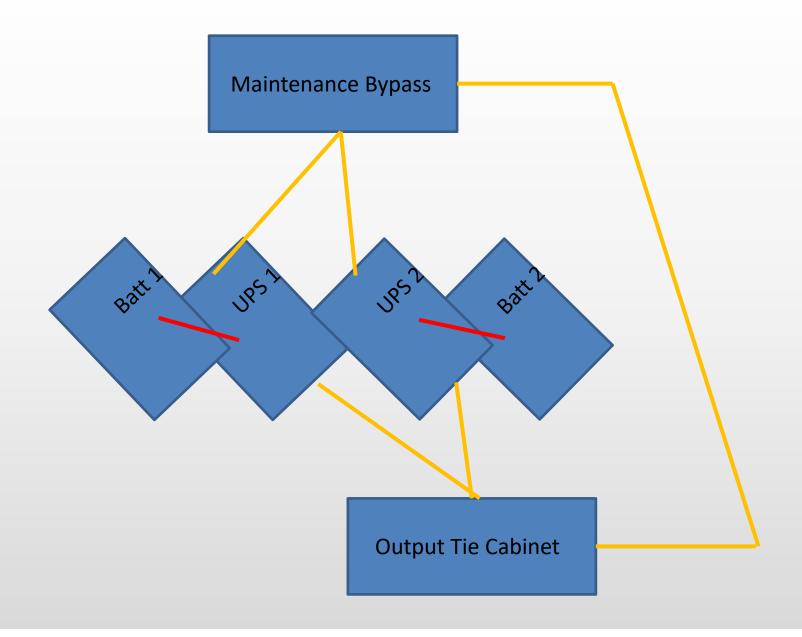
Next level protection

Adds redundant UPS to second distribution path; I.e. a Tier two in both A
 & B paths

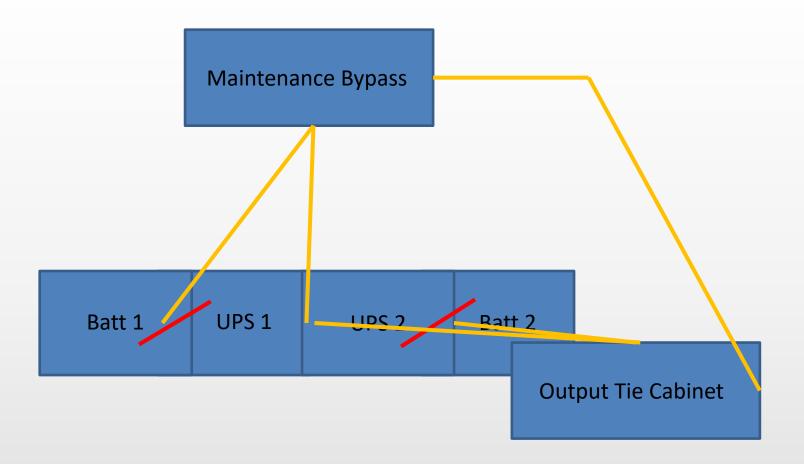


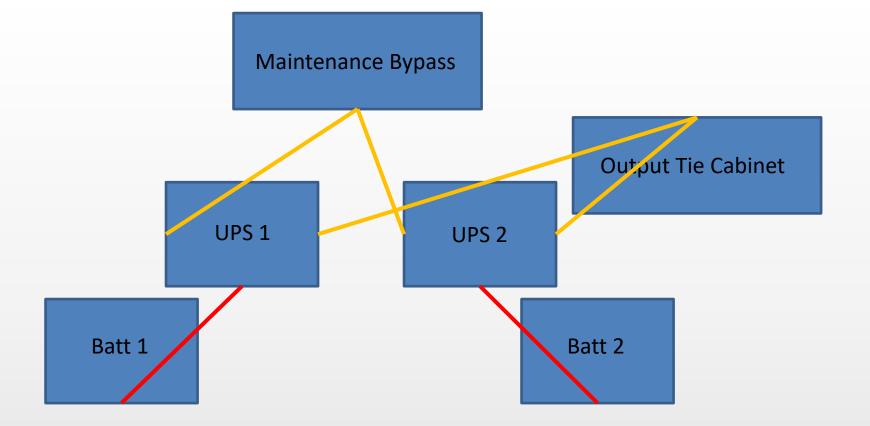
 However, with today's modular designs you don't have to give up hope of redundant resiliency:

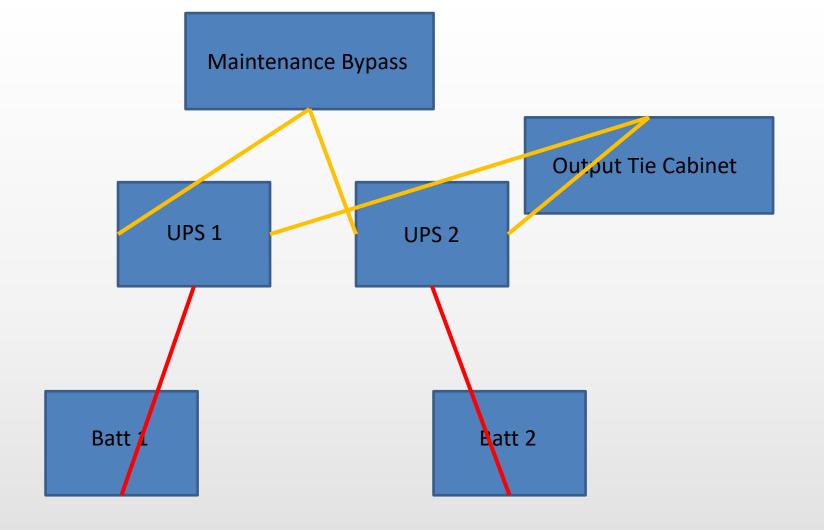


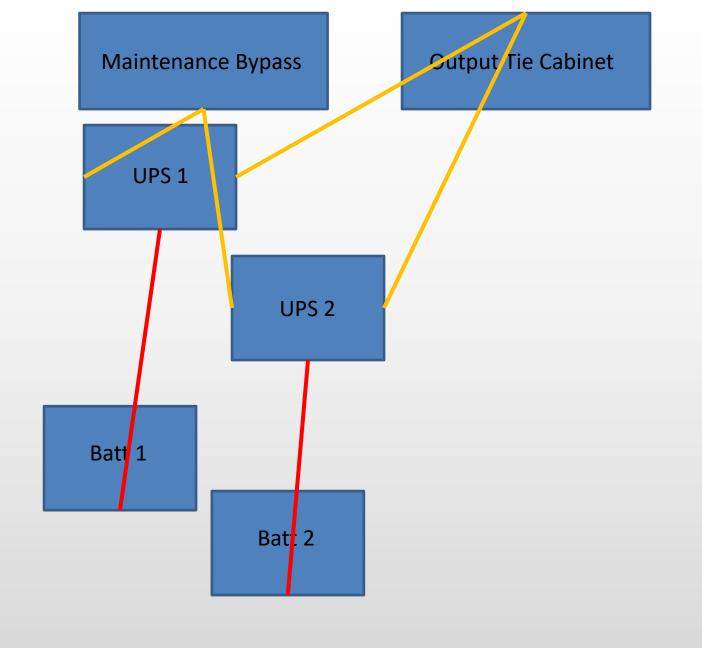


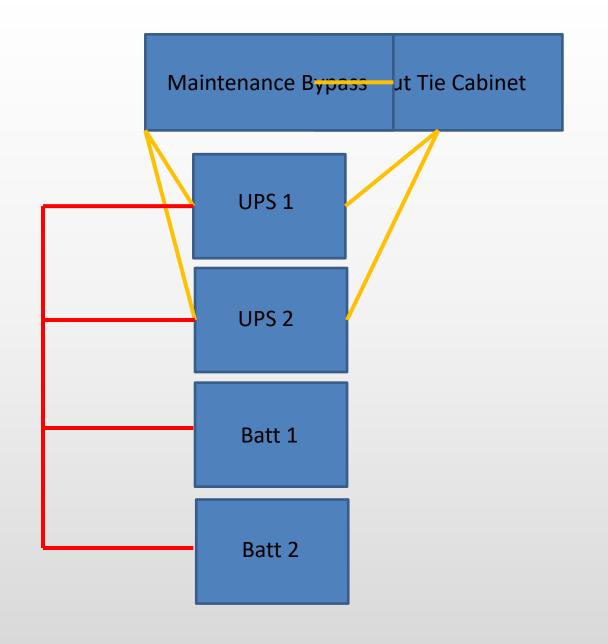


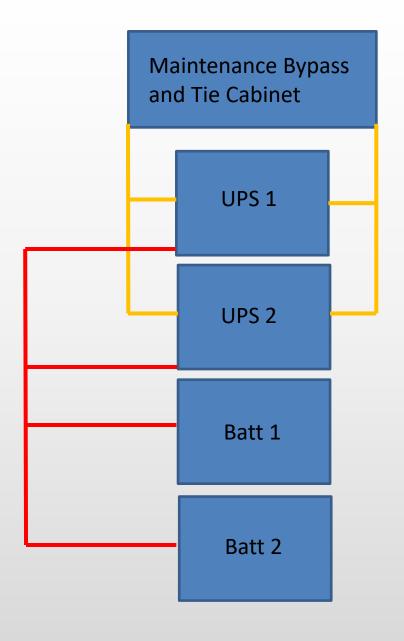


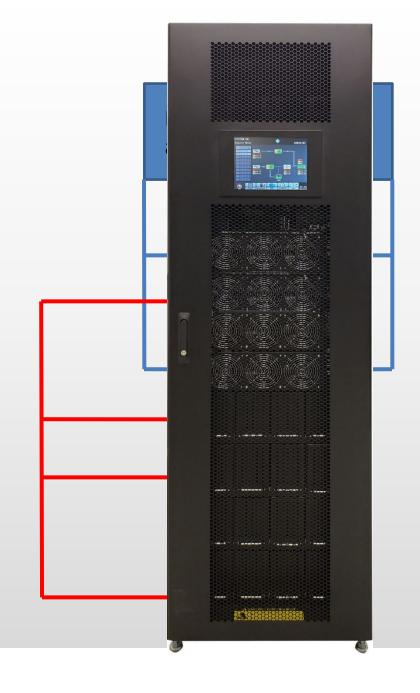














Today UPS can include:

- Rectifier
- Inverter
- Static Bypass
- Internal Batteries
- Internal Maintenance Bypass

All in a 24" wide cabinet!





Today's UPS capabilities:

- Can add another module for redundancy
 Tier 2
- Additional battery modules even make the battery redundant.
- All hot-swappable!
- Available in both 208VAC or 480VAC
- Single or three-phase
- Very adaptable to today's small space needs.





Battery Evolution

 Battery technology has progressed as well, giving data centers new attractive options

- Lead-Acid
 - Tried and true
 - You know what you are getting
 - Very flexible
 - Can get as long of a runtime as you need
 - Significant downsides for smaller spaces





Lithium

- Wider temp range than lead-acid
- Best suited for short runtimes
 - Get to generator
 - Compact size for similar runtime vs lead-acid
- Much higher cycle count
 - Can last up to 15-20 years with standard usage
- Light-weight compared to just about any other battery
- Come with built in battery management
 - Remote monitoring
- Reduced maintenance. Great for remote sites.





Lithium

- They do have their downside
 - Safe to say there are not inexpensive
 - Safety concerns
 - Local code issues?
 - Pay attention to the UL listing that the battery carries. May not be able to place cabinets side-byside.
 - What will push for electric vehicles do to supply of lithium?
 - Are they "green"?
 - World political environment?



Nickel-Zinc

- Wide temperature range
- Safe technology
- Form factor similar to lead-acid
- Can get longer runtimes
- Higher recharge rates
- High cycle counts





Nickel-Zinc

- Readily available raw materials
- Recyclable
- Higher recharge rates
- High cycle counts
- Built in management
- Younger technology
- More expensive than lead, less than lithium







Sodium Batteries

- Advantages similar to lithium
- Extremely safe
- Ideal for short runtimes 2-3min
 - Bridge to generator start
- Very high cycle count
- Wide temperature range
- Will charge as fast as you can give it current
- Built in BMS





Sodium Batteries

- Raw materials are readily available
- Highly recyclable

- Newest of the alternative technologies
- Currently limited production capacity
- Slightly more expensive than lithium



	Lead-Acid	Lithium-Ion	Nickel-Zinc	Sodium
High Cycle Life				
Extended Temperature Range				
Charging Speed				
Thermal Safety				
Long Runtime Applications				
Supply Chain Security				
Price		\$\$\$	\$\$	\$\$\$



Thank you!

Questions?

